



WOODLANDS

Coffee Roasters & Cafe

Wholesale & Retail Pricing

Our Story & Our “Full-Circle Why”

On June 2, 2014, our family was changed for always. Our First World collided with the Third World of a small, malnourished 12-year-old boy. He wore clothing two-sizes-too-big, had holes in his shoes, and held a twinkle in his eyes. Our hearts were captivated by his contagious spirit, and we began the adoption process immediately! We never could have predicted the ferocious battle that would ensue and the “off-road terrain” we would traverse for **LOVE**. (*When it comes to love, you don't count the cost!*) After we made 16 trips within a 3-year period of time, our 15-year-old son's physical address finally changed from Orphanage Emmanuel in Guaimaca, Honduras, to our home in Kathleen, Georgia. We now call ourselves the “Slade Party of 4!” Our family consists of Lance, Toni, Spencer (biological son), and Henson (adopted son - named after his grandfather).

One night, in a full-circle moment, our Slade Party of 4 married a long-time dream of owning a coffee house with the desire to provide a deeper purpose for the youth at Henson's orphanage. Thus, the **The Orphanage Coffee Project** was born! Through the compassionate partnership of a local Honduran farmer (AKA - “Mr. Miyagi”), we have planted a portion of our **Woodlands Coffee Roasters & Cafe** coffee crop at our son's orphanage. Mr. Miyagi also trains the apprentices at his coffee plantation. These “classrooms” provide them an invaluable education in “all the ways of coffee.” **The Orphanage Coffee Project** is a pathway to freedom, a phoenix from the ashes of brokenness. The youth are taught a trade which will enable them to break the chains of generational poverty. These apprentices will be equipped to support both themselves and their families. They are learning how to grow their *futures*, create *hope*, and build *dreams*.

Our coffee. Our mission. Our purpose. It's personal to us.
We are “beaning with meaning...”

We are **ALL-IN-DEDICATED** to producing the **HIGHEST QUALITY** coffee from a diverse variety of flavor profiles sourced from eclectic regions around the globe (with an extra-special nod to Honduras)! We roast all of our coffee in-house with meticulous attention to detail; each bean is infused with LOVE from the soil to the cup...

Wholesale Partnership Types & Definitions

Woodlands Coffee Roasters & Cafe would be **humbled & ecstatic** to partner with you on a personal and/or professional basis! We offer various partnerships and will be happy to assist in navigating the best arrangement for your individual and/or business model.

Wholesale Partnership Options

- **Wholesale to Customer:** You purchase our coffee at wholesale prices and serve it to your patrons and constituents (e.g. restaurants, cafes, offices, churches, schools, etc...)
- **Wholesale to Retail:** You purchase our coffee at wholesale prices with the intention of reselling it to your patrons and constituents (e.g. grocery stores, church coffee shops, boutiques, outfitters, various businesses, etc.). Woodlands might reach out to you to ensure transparency in pricing and marketing.

woodlandscoffeeroasters.com

Wholesale Pricing

| Coffee Blends & Single Origin | Quantity Offered | Pricing | Volume/Quantity Discount |
|--|------------------|---|-------------------------------|
| “THE HANCOCK” (Our Signature Blend) | 12oz | 12oz = \$11/Bag | 25 Bags (Case) = 10% Discount |
| | 5lbs | 5lb = \$64/Bag <i>*Free Shipping Over \$50</i> | 20lbs (4 Bags) = 10% Discount |
| “THE HANCOCK” (Our Signature Blend) <i>Decaf/Unleaded</i> | 12oz | 12oz = \$11.50/Bag | 25 Bags (Case) = 10% Discount |
| | 5lbs | 5lb = \$65/Bag <i>*Free Shipping Over \$50</i> | 20lbs (4 Bags) = 10% Discount |
| SINGLE ORIGIN COFFEES Honduras Rwanda Nicaragua | 12oz | 12oz = \$12.00/Bag | 25 Bags (Case) = 10% Discount |
| | 5lbs | 5lbs = \$65.50/Bag <i>*Free Shipping Over \$50</i> | 20lbs (4 Bags) = 10% Discount |

Retail Pricing

| Coffee Blends & Single Origin | Quantity | Pricing |
|---|-----------|--|
| “THE HANCOCK” (Our Signature Blend) | 12oz | 12oz = \$16.00 |
| | 5lb | 5lb = \$75.00 *Free Shipping Over \$50 |
| “THE HANCOCK” (Our Signature Blend) <i>Decaf/Unleaded</i> | 12oz | 12oz = \$16.50 |
| | 5lb | 5lb = \$75.50 *Free Shipping Over \$50 |
| SINGLE ORIGIN COFFEES Honduras Rwanda Nicaragua | 12oz | 12oz Honduras = \$16.00 12oz Rwanda = \$16.00 12oz Nicaragua = \$16.00 |
| | 5lbs | 5lb Honduras = \$75.00 5lb Rwanda = \$75.00 5lb Nicaragua = \$75.00 *Free Shipping Over \$50 |
| K-CUPS “THE HANCOCK” (Our Signature Blend) | Box of 24 | Box of 24 = \$22.00 |
| | Box of 36 | Box of 36 = \$32.00 *Free Shipping Over \$50 |
| K-CUPS “THE HANCOCK” (Our Signature Blend) <i>Decaf/Unleaded</i> | Box of 24 | Box of 24 = \$22.00 |
| | Box of 36 | Box of 36 = \$32.00 *Free Shipping Over \$50 |

Our selection and variety of single-origin coffees are subject to change based on seasonal availability, importer quantity, or the discovery of defects upon evaluation after importation. We are **DEDICATED to sourcing the highest quality and freshest coffees from around the world! Since coffee is an agricultural good, our purchasing ability may be periodically affected by climate, drought, frost, etc. **Woodlands Coffee Roasters & Cafe reserves the right to periodically adjust our coffee pricing based on multiple factors such as market conditions, commodity costs, and/or climate or ecological challenges at origin which has a global impact on the cost of coffee.*